



Investment Services Group

Media Release

For immediate release

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ISG Acquires The Investment Store to Expand Global Manager Reach in NZ Market

The Investment Services Group (ISG) is pleased to announce the acquisition of The Investment Store, a respected provider of distribution and marketing services to global investment managers.

Founded in 2006 by Matt Mimms, The Investment Store has represented a range of leading international investment firms in New Zealand, including Bentham Asset Management, Pengana Capital Group and India Avenue. The firm has played a pivotal role in connecting quality global investment solutions with New Zealand investors.

ISG, which oversees over \$7 billion in assets across its group businesses — including Clarity Funds, Devon Funds, JMI Wealth, Select Wealth, and TAHITO — sees this acquisition as a natural extension of its commitment to offering world-class investment options to the local market.

"Across our various business lines, we already work closely with a number of leading international fund managers including Capital Group, MFS, and Wellington," said Richard O'Brien, CEO of ISG. "We're encouraged by the growing interest from high-calibre global managers in the New Zealand market. The acquisition of The Investment Store enhances our ability to broaden the range of quality investment opportunities available to our clients."

O'Brien also noted the longstanding relationship between ISG and Matt Mimms: "We've known Matt for many years and have always respected his integrity and professionalism. We're delighted that he has entrusted ISG to take The Investment Store forward."

Matt Mimms will remain involved in the business through a handover period running until early 2026, ensuring a smooth transition for clients and partners.

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For further information, contact:
Richard O'Brien
Chief Executive Officer
richard.obrien@investgroup.co.nz
027 576 2006